MEMORANDUM

DATE: April 27, 2007

TO: Mayor Phelps and the

City Council

THRU: Gary D. Greer

City Manager

FROM: Charles S. Cox

Director of Finance

SUBJECT: Monthly Financial Reports (March 2007)

Attached are the March 2007 Revenue and Expenditure reports. This month's revenue report includes a column entitled "Expected as % of Budget Year-to-Date." This column, used only for revenues with budgets exceeding \$200,000, is used to more quickly identify revenue fluctuations based on a five-year historical trend.

Court revenues are lower than expected due to the initial implementation of photographic red light enforcement at fewer intersections and approaches than originally planned. A corresponding decrease in expenditures will offset this revenue reduction.

The attached Pooled Cash and Investments report represents cash and investment totals by fund as of the end of March 2007.

CSC/sp

attachments

City of Farmers Branch, Texas

Second Quarter 2006-07 Financial Report

The City's financial operations are outlined in the attached unaudited budget basis reports for the second quarter of the fiscal year through March 31, 2007.

Performances of operating funds are detailed below with explanations for significant variances from budget or prior year-to-date (ytd) actuals. <u>Budget figures are based upon the</u> adopted budget.

The revenue reports include several percentage columns that are used to better understand trend patterns and develop forecasts from those trends. These columns, used only for budgets exceeding \$200,000, are based on historical trends.

The column entitled "Actual as % of Budget" is helpful in reviewing revenues that are constant throughout the year such as ambulance and library fees. Revenue collections for these types of fees are generally the same from month to month.

The column entitled "Expected as % of Budget YTD" is helpful in reviewing revenues that are not constant throughout the year such as property taxes and building permits fees. Revenue collections of these types of fees tend to be concentrated in certain months of the year. The "expected" revenues are based on historical collections (as of the quarterly reporting date) as a percent of total budgeted revenues.

The column entitled "Actual as % of Expected YTD" is helpful in determining an annualized forecast of revenues if current trends continue.

General Fund Revenues

Revenue collections overall are at expected levels. Franchise fee revenues are up due to the

change in payment frequency from annual to quarterly for electric franchise revenues. Court revenues are less than anticipated due to slower than planned implementation of the photographic red light enforcement system. This reduction in revenues will be offset by a corresponding decrease in expenditures.

An analysis of information provided by the State Comptroller's office indicates a change in annual average taxable sales for the two largest industry classifications in the City. Furniture & Homefurnishing stores, the largest category, decreased by 6%. Miscellaneous retail stores, the second largest source of sales tax revenues, decreased by 19%. Other large industry classifications which exhibited significant change include: electrical parts & equipment (+111%); industrial machinery & equipment (+58%); non-durable goods (+24%); household appliance stores (+6%); computer integrated system design (-29%); and eating places (+3%). Percent change is a comparison of the most recent four quarters with the four quarters preceding that period. The miscellaneous retail store business category represented 9% of the City's sales tax revenue and furniture & homefurnishings (retail and wholesale) represented 13%. The information provided by Comptroller's office is six months old however, the trends provide useful information for strategic planning purposes.

Building Permit Activity

Building permit information often provides an early indication of economic activity and potential for change in the overall property values of the City. Through the second quarter of 2006-07, the value of construction for which permits are issued and the percent change from prior year are: new residential construction totaled \$4.3 million versus \$1.3 million through

the second quarter of 2005-06; new non-residential construction totaled \$5.6 million versus \$9.2 million issued through the second quarter of 2005-06; additions and remodels totaled \$10.4 million (-36%).

Unemployment Rate

The March 2007 City unemployment rate at 3.5% is down from the 3.8% level at the end of last quarter.

General Fund Expenditures

Second quarter expenditures indicate that City departments have expended 49% of budget compared with 49% last year. Departments and divisions (except for Legal) were at or near planned expenditure levels. Subsequent to the end of the second quarter, a mid-year budget amendment was adopted to increase the budget for the Legal division.

Utility Fund Revenues

Water and Sewer revenues are 3% greater than expected levels thru the quarter due to dry weather conditions. The City's water and sewer rate structure is designed to fluctuate according to typical consumption patterns matching revenues with changes in water purchase and wastewater treatment costs.

Second quarter consumption decreased by 17% (87 million gallons) from second quarter last During the quarter, residential vear. consumption decreased by 20%, commercial consumption decreased by 14% and apartment consumption decreased by 12%. The following consumers had major water decreased consumption during the second quarter when compared with prior year: Brookhaven College (sprinkler), Dr. Pepper/Star Center, Park West (sprinkler), and Stanley Mechanics Tools. The following major water consumers had increased consumption during the same time period: Dallas Semiconductor and Dallas Medallion Hotel.

Utility Fund Expenditures

Expenditures are at 45% of budget compared to a 46% level for the same period last year.

Special Revenue Fund Revenues

Hotel/Motel revenue collections overall are 3% above expected levels.

Other Special Revenue Fund revenues are at anticipated levels.

Special Revenue Funds/Expenditures Hotel/Motel Fund

Expenditures are at anticipated levels. Total expenditures were at 51% of budget.

Other Funds

Donation and Police forfeiture funds are within anticipated expenditure levels.

Cash Management

The City continued to maintain satisfactory cash management policies during the second quarter. Diversification by financial instrument and institution has been accomplished. Cash temporarily idle during the quarter was invested (according to City and State investment policies) in demand deposits, obligations of the U.S. Treasury, obligations of Agencies of the U.S. government, and repurchase agreements. A listing of the City's investment portfolio as of the end of the second quarter is attached. The City's weighted average yield for the fiscal year was 4.995% that compares with the benchmark 276 day T-Bill interest rate of 4.970% (on March 31, 2007). Interest rates are expected to remain stable throughout the remaining portion of the calendar year.

City of Farmers Branch Portfolio Summary Report Quarter ending 03/31/07

This quarterly report is in full compliance with the City of Farmers Branch's investment strategy as established for operating and pooled funds and the Public Funds Investment Act (Chapter 2256). Beginning period information is as of December 31, 2006.

| Beginning Book Value Beginning Market Value WAM¹ at Beginning Date | \$49,982,614 \$49,871,468 242 days |
|--|--|
| Ending Book Value | \$61,574,342 |
| Ending Market Value | \$61,500,448 |
| Unrealized Gain/(Loss) | \$ (111,146) |
| WAM at Ending Date | 276 days |
| Change in Market Value | \$ 11,628,980 ² |
| Yield Calculated on Weighted Average | |
| of Total Portfolio's Average Daily Balance | 4.995% |
| Fiscal Year to Date Average Monthly Yield | 4.916% |
| 276 Day T-Bill at March 31, 2007 | 4.970% |

- WAM = Weighted Average Maturity
- ² Change in market value is due primarily to cash flow changes or new investments and investment maturities during the period. Cash from maturing investments is either reinvested or used to pay the City's bills.

The City follows a policy of holding investments to maturity. This policy would prevent any unrealized loss (or gain) noted above from actually occurring.

| Charles S. Cox | |
|---------------------|--|
| Director of Finance | |

Approved by:

The City of Farmers Branch Investment Portfolio

March 31, 2007

Market

Accrued Percent of

| | | | | Weighted | | | | | Market | | | Accrued | Percent of |
|-------------------|-------------------|---|-----------|----------|----------------|----------|------------|------------|------------|--------------|---------------------------------------|------------|------------|
| Trade | Maturity | T (D D | OLIOID | Average | | \#. I I | PAR | Purchase | Value | Current Book | Unrealized | Interest | of Total |
| Date | Date | Type/ Broker Dealer | CUSIP | Maturity | Coupon | Yield | Value | Principal | 03/31/07 | Value | Gain/(Loss) | Receivable | Portfolio |
| Jan-11-2006 | Jul-31-2007 | TN Merrill Lynch | 912828EB2 | 30 | 3.875% | 4.404% | 3,000,000 | 2,976,328 | 2,988,150 | 2,995,397 | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | 19,375 | 4.83% |
| Jul-06-2006 | Nov-15-2007 | TN JP Morgan | 912828AN0 | 37 | 3.000% | 5.290% | 2,000,000 | 1,940,625 | 1,975,240 | 1,972,168 | , | 20,000 | 3.22% |
| Jan-04-2007 | Sep-30-2007 | TN Merrill Lynch | 912828EH9 | 74 | 4.000% | 4.992% | 5,000,000 | 4,964,258 | 4,974,400 | 4,975,427 | · · · · · · · · · · · · · · · · · · · | 0 | 8.05% |
| Feb-15-2007 | Dec-31-2007 | TN JP Morgan | 912828ER7 | 29 | 4.375% | 5.036% | 1,300,000 | 1,292,688 | 1,293,955 | 1,293,784 | | 15,711 | 2.09% |
| Jan-11-2007 | Dec-31-2007 | TN Merrill Lynch | 912828ER7 | 22 | 4.375% | 5.017% | 1,000,000 | 993,984 | 995,350 | 995,352 | (2) | 11,602 | 1.61% |
| TOTAL U.S. TF | REASURY OBLI | GATIONS | _ | 193 | 3.877% | 4.904% | 12,300,000 | 12,167,883 | 12,227,095 | 12,232,128 | (5,033) | 66,689 | 19.81% |
| | | | _ | | | | | | | | | | |
| Feb-03-2006 | Apr-05-2007 | FHLMC Morgan Keegan | 3128X4QC8 | 0 | 4.250% | 4.860% | 3,750,000 | 3,724,020 | 3,749,438 | 3,749,072 | | 66,406 | 6.04% |
| May-03-2006 | Apr-27-2007 | FNDN Merrill Lynch | 133588EW1 | 5 | 0.000% | 5.256% | 8,629,000 | 8,199,609 | 8,594,484 | 8,609,482 | · · · · · · · · · · · · · · · · · · · | 0 | 13.90% |
| May-25-2006 | May-02-2007 | FHLMC Disc Merrill Lynch | 313396FB4 | 1 | 0.000% | 5.258% | 1,000,000 | 952,500 | 995,300 | 994,063 | , | 0 | 1.61% |
| Oct-19-2006 | Aug-03-2007 | FNMA Disc Morgan Keegan | 31359MG56 | 6 | 4.750% | 5.275% | 2,250,000 | 2,240,820 | 2,245,793 | 2,245,869 | · / | 8,906 | 3.62% |
| Dec-06-2006 | Sep-07-2007 | FNMA BOSC/Bank of Tx | 31359MZB2 | 8 | 4.375% | 5.116% | 2,300,000 | 2,287,412 | 2,290,662 | 2,292,307 | \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ | 0 | 3.70% |
| Feb-02-2007 | Apr-07-2008 | FHLB Deutsche Bank | 3133XBEE1 | 37 | 4.430% | 5.201% | 4,500,000 | 4,460,445 | 4,471,875 | 4,464,683 | , | 87,677 | 7.25% |
| Jan-11-2007 | May-16-2008 | FHLB BOSC/Bank of Tx | 3133XBSD8 | 41 | 4.250% | 5.150% | 4,500,000 | 4,447,665 | 4,460,625 | 4,455,842 | , | 69,063 | 7.25% |
| Jan-04-2007 | Jun-02-2008 | FHLMC BOSC/Bank of Tx | 3128X4BD2 | 65 | 4.350% | 5.005% | 6,900,000 | 6,838,863 | 6,849,630 | 6,847,854 | , | 88,377 | 11.11% |
| Jul-21-2006 | Jul-01-2008 | FHLB Morgan Keegan | 3133XG3T9 | 54 | 5.530% | 5.364% | 5,300,000 | 5,315,847 | 5,333,125 | 5,310,235 | , | 48,848 | 8.54% |
| Sep-29-2006 | Sep-12-2008 | FHLB JP Morgan | 3133XEZP7 | 38 | 5.000% | 4.968% | 3,250,000 | 3,251,820 | 3,252,048 | 3,251,327 | | 0 | 5.23% |
| Nov-05-2003 | | FHLMC-PID Resv JP Morgan | 3134A2UJ5 | 8 | 5.125% | 3.585% | 600,000 | 641,526 | 601,878 | 613,021 | (11,143) | 12,813 | 0.97% |
| Mar-11-2004 | Feb-15-2009 | FAMCA Paine Weber | 31315PJU4 | 33 | 3.375% | 3.002% | 2,250,000 | 2,288,138 | 2,189,790 | 2,264,544 | · · · · · · · · · · · · · · · · · · · | 6,328 | 3.62% |
| Nov-03-2004 | May-15-2029 | FNMA Wells Fargo | 31359YBH9 | 27 | 0.000% | 5.620% | 470,000 | 120,658 | 149,314 | 154,523 | (5,209) | 0 | 0.76% |
| TOTAL AGENO | CY OBLIGATION | NS | = | 323 | 3.545% | 5.027% | 45,699,000 | 44,769,323 | 45,183,961 | 45,252,822 | (68,861) | 388,419 | 73.60% |
| Mar-31-2007 | Mar-31-2007 | Repo/Merrill-Flexicash | | 1 | 4.920% | 4.920% | 4,089,392 | 4,089,392 | 4,089,392 | 4,089,392 | 0 | 0 | 6.59% |
| TOTAL DEDO | AGREEMENTS | (Colletoralized) | | 1 | 4.920% | 4.920% | 4,089,392 | 4,089,392 | 4,089,392 | 4,089,392 | | 0 | |
| TOTALINETO | AGINELINIO | (Collateralized) | = | | 4.32070 | 4.92070 | 4,009,592 | 4,009,332 | 4,009,592 | 4,009,392 | 0 | 0 | 0.5378 |
| TOTAL INVEST | TMENTS | | | | 3.701% | | 62,088,392 | 61,026,598 | 61,500,448 | 61,574,342 | (73,895) | 455,107 | 100.00% |
| This Month's Yi | ield Calculated o | on Weighted Average of Total Portfolio | | | | 4.995% | | | | | | | |
| Year to Date A | Average Monthly | Yield through | | | March 31, 2007 | 4.916% | | | | | | | |
| 276 Day T-Bill | Dated | As of 3/31/2007 | | | Dec-2007 | 4.970% | | | | | | | |
| Portfolio Weigh | nted Average Ma | turity (WAM) in Days | | | | 276 | | | | | | | |
| Portfolio Marke | et to Book Value | Percentage Gain/Loss | | | | -0.12% | | | | | | | |
| All securities ar | re recorded in a | commingled pool entitled "Pooled Equity | Fund". | | | | | | | | | | |
| | | ŭ | Fund". | | | -0.12 /6 | | | | | | | |

For purposes of this report, all repurchase agreements are assumed to mature as of the reporting period end date.

Key: TB= US Treasury Bill, TN = US Treasury Note, FHLB = Federal Home Loan Bank Note, Repo = Repurchase Agreement, FFCB - Federal Farm Credit Bank Note, FNDN = Fannie Mae Discount Note, SLMA = Student Loan Marketing Association Note, FNMA = Fannie Mae Note, FHLMC = Freddie Mac, FAMCA = Farmer Mac Note

ALL INSTRUMENTS ARE HELD TO MATURITY

Director of Finance

Pooled Cash and Investments Including Premiums/(Discounts)

March, 2007 (unaudited)



Cash and Investments

| Fund No. | Fund Name | Mar-31-2006 | Oct-01-2006 | <u>Mar-31-2007</u> |
|-----------------------|--|--------------------|----------------------|---|
| General Fund: | | | | |
| 101 | General | \$15,927,790 | \$11,985,066 | \$16,012,866 |
| 102 | Payroll | 36,068 | 53,158 | 55,734 |
| 103 | Fixed Assets | 1,544,816 | 1,095,632 | 1,561,149 |
| Sub-Total | | 17,508,674 | 13,133,856 | 17,629,749 |
| Special Revenue Fun | nd: | | | |
| 201 | Hotel-Motel | 847,472 | 2,292,307 | 2,026,033 |
| 202 | Police Forfeitures | 218,734 | 249,609 | 30,110 |
| 203 | Special Revenue Donations | 148,186 | 150,738 | 126,459 |
| 204 | Dividend | 8,330 | 0 | 0 |
| 205 | Youth Scholarship | 14,928 | 16,306 | 16,876 |
| 206 | Grant | 12,482 | 929 | 267,900 |
| 207 | Building Security | 164,435 | 176,755 | 158,945 |
| 208 | LF Closure/Post Closure | 5,927,348 | 6,600,204 | 7,139,716 |
| 209 | Court Technology Fund | 201,359 | 276,591 | 304,506 |
| 210 211 | Local Law Enforcement Block Grant Stars Center | 2,284 | 602.270 | 0 |
| 213 | Legal Defense | 660,937 0 | 693,270 0 | 805,666 4,646 |
| 222 | Police Forfeitures - Federal | 0 | 0 | 190,438 |
| 233 | Fixed Assets | 123,695 | 58,236 | 68,142 |
| Sub-Total | = | 8,330,191 | 10,514,944 | 11,139,439 |
| 0 " 15 1 | = | | | *************************************** |
| Capital Fund: | No. Book Control to a service of Books | 44 004 000 | 0.000.470 | 44 540 005 |
| 301 302 | Non-Bond Capital Improvement Programs | 11,361,080 | 9,380,472 | 11,540,825 |
| 303 | DART Hotel/Motel Capital Improvement | 295,096 162,801 | 1,456,089 167,722 | 579,699 156,456 |
| | * PID Debt Service | 2,714,909 | 3,036,148 | 2,772,701 |
| 305 | Hotel/Motel Bond | 338,222 | 0,000,140 | 2,772,701 |
| 313 | Non-Bond Convention Center | 573,887 | 0 | 0 |
| 318 | Street Bond | 0 | 0 | 0 |
| 321 | Stars/Conference Cntr Bond | 237,011 | 0 | 0 |
| 324 | Drainage Bond | 0 | 0 | 0 |
| 325 | Water Bond | 121,804 | 35,325 | 37,781 |
| | * Sewer Interceptor Bond | 0 | 0 | 0 |
| | * Non-Bond Utility fund | 4,816,323 | 7,761,893 | 7,976,752 |
| 328 | TIF District #1 | 1,825,457 | 2,261,900 | 1,311,565 |
| 329 | TIF District #2 | 186,430 | 178,012 | 169,984 |
| Sub-Total | = | 22,633,021 | 24,277,561 | 24,545,764 |
| Debt Service Fund: | | | | |
| 401 | Debt Service | 2,981,060 | (2,529) | 3,036,852 |
| 402 | Debt Service Convention Center | 227,107 | 78,795 | 238,828 |
| 403 | Stars Center | 48,250 | 75,614 | (451,090) |
| Sub-Total | _ | 3,256,417 | 151,880 | 2,824,589 |
| Enterprise Fund: | | | | |
| 501 | Water And Sewer | 2,717,454 | 2,232,884 | 1,726,766 |
| 503 | Fixed Assets | 773,619 | 967,512 | 907,789 |
| Sub-Total | | 3,491,073 | 3,200,395 | 2,634,555 |
| Internal Service Fund | <u>.</u> | | | _ |
| 601 | Internal Services | 29,006 | 1,724 | (154,767) |
| 602 | Worker's Comp | 682,999 | 794,937 | 860,501 |
| 603 | Fixed Assets | 115,773 | 142,549 | 221,977 |
| Sub-Total | - | 827,779 | 939,209 | 927,712 |
| GRAND TOTAL | = | \$56,047,156 | \$52,217,846 | \$59,701,807 |
| | * Reported in Enterprise Fund at year-end. | ψου,υπτ, 1ου | ψυΖ,Ζ 17,040 | ψυθ, ευτ, ου ε |

^{*} Reported in Enterprise Fund at year-end.

GENERAL FUND STATEMENT OF REVENUE March 2007 (UNAUDITED)

| | ADOPTED BUDGET 2006-07 | ACTUAL REVENUES Y-T-D 03/31/07 | ACTUAL AS % OF BUDGET (Y-T-D) | EXPECTED AS % OF BUDGET (Y-T-D) | ACTUAL AS % OF EXPECTED (Y-T-D) |
|-------------------------------|------------------------------|---|--|---------------------------------|--|
| TAXES | | | | | |
| PROPERTY - CURRENT | \$14,220,000 | \$13,743,260 | 96.65% | 97.00% | 99.64% |
| PROPERTY - PRIOR YEAR | 75,000 | 72,208 | 96.28% | | |
| SALES & USE TAXES | 12,450,000 | 6,245,365 | 50.16% | 50.00% | 100.33% |
| MIXED BEVERAGE | 60,000 | 27,746 | 46.24% | | |
| BINGO | 200 | 0 | 0.00% | | |
| FRANCHISE FEES | 4,548,000 | 2,340,119 | 51.45% | 24.00% | 214.39% |
| PENALTIES & INTEREST | 115,000 | 83,390 | 72.51% | | |
| SUB-TOTAL | \$31,468,200 | \$22,512,088 | 71.54% | 67.00% | 106.77% |
| LICENSES & PERMITS | | | | | |
| HEALTH | \$25,000 | \$12,240 | 48.96% | | |
| BUILDING | 578,000 | 232,818 | 40.28% | 40.00% | 100.70% |
| PLUMBING | 62,000 | 42,165 | 68.01% | | |
| ELECTRICAL | 74,000 | 48,470 | 65.50% | | |
| HVAC | 41,000 | 30,595 | 74.62% | | |
| MULTI-FAMILY INSPECTION | 32,000 | 29,790 | 93.09% | | |
| SUB-TOTAL | \$812,000 | \$396,078 | 48.78% | 43.00% | 113.44% |
| CHARGES FOR SERVICES | | | | | |
| ZONING | \$18,500 | \$8,440 | 45.62% | | |
| PRINTING & DUPLICATING | 17,500 | 8,597 | 49.13% | | |
| POLICE SERVICES | 106,000 | 21,973 | 20.73% | | |
| AMBULANCE & 911 SERVICES | 1,155,000 | 591,606 | 51.22% | 47.00% | 108.98% |
| REFUSE SERVICES | 2,850,000 | 1,100,478 | 38.61% | 42.00% | 91.94% |
| HEALTH & INSPECTION FEE | 30,000 | 12,856 | 42.85% | | |
| ANIMAL CONTROL & SHELTER | 3,000 | 2,939 | 97.97% | | |
| SWIMMING POOL FEES | 40,000 | 1 | 0.00% | | |
| SENIOR CENTER FEES | 30,000 | 38,452 | 128.17% | | |
| PARKS & REC CONCESSIONS | 155,000 | 78,651 | 50.74% | | |
| BUILDING USE FEES | 565,300 | 239,939 | 42.44% | | |
| SUB-TOTAL | \$4,970,300 | \$2,103,932 | 42.33% | 45.00% | 94.07% |
| FINES, FORFEITS & ASSESSMENTS | | | | | |
| COURT | \$3,802,000 | \$1,147,946 | 30.19% | 48.00% | 62.90% |
| LIBRARY | 82,000 | 41,047 | 50.06% | .0.0070 | 32.0070 |
| SUB-TOTAL | \$3,884,000 | \$1,188,993 | 30.61% | 48.00% | 63.78% |
| 302 101/IL | ψο,οο-,οοο | ψ1,100,000 | 30.0170 | 10.0070 | 00.7070 |

GENERAL FUND STATEMENT OF REVENUE March 2007 (UNAUDITED)

| | ADOPTED BUDGET 2006-07 | ACTUAL REVENUES Y-T-D 03/31/07 | ACTUAL AS % OF BUDGET (Y-T-D) | EXPECTED AS % OF BUDGET (Y-T-D) | ACTUAL AS % OF EXPECTED (Y-T-D) |
|------------------------------|------------------------------|---|--|---------------------------------|--|
| INTEREST/RENTS/CONTRIBUTIONS | | | | | |
| INTEREST | \$650,000 | \$372,763 | 57.35% | 51.00% | 112.45% |
| RENTS | 278,000 | 112,869 | 40.60% | | |
| SUB-TOTAL | \$928,000 | \$485,632 | 52.33% | 51.00% | 102.61% |
| MISCELLANEOUS | | | | | |
| MISCELLANEOUS | \$118,000 | \$35,834 | 30.37% | | |
| RECYCLING | 20,000 | 6,559 | 32.80% | | |
| SUB-TOTAL | \$138,000 | \$42,393 | 30.72% | 50.00% | 61.44% |
| GRAND TOTAL | \$42,200,500 | \$26,729,116 | 63.34% | 62.00% | 102.16% |

PUBLIC UTILITY FUND STATEMENT OF REVENUE March 2007 (UNAUDITED)

| | ADOPTED BUDGET 2006-07 | ACTUAL REVENUES Y-T-D 03/31/07 | ACTUAL AS % OF BUDGET (Y-T-D) | EXPECTED AS % OF BUDGET (Y-T-D) | ACTUAL AS % OF EXPECTED (Y-T-D) |
|------------------------------|------------------------------|---|--|---------------------------------|--|
| INTEREST/RENTS/CONTRIBUTIONS | | | | | |
| INTEREST | \$96,000 | \$90,474 | 94.24% | 51.00% | 184.79% |
| SUB-TOTAL | \$96,000 | \$90,474 | 94.24% | 51.00% | 184.79% |
| MISCELLANEOUS | | | | | |
| RECONNECTS/SVC CHARGE | \$28,000 | \$13,520 | 48.29% | | |
| LATE FEES | 60,000 | 48,941 | 81.57% | | |
| MISCELLANEOUS | 2,800 | 1,025 | 36.61% | | |
| SUB-TOTAL | \$90,800 | \$63,486 | 69.92% | 69.00% | 101.33% |
| WATER/SEWER SALES | | | | | |
| WATER SALES | \$9,461,200 | \$4,245,604 | 44.87% | 43.00% | 104.36% |
| SEWER SERVICE | 3,490,400 | 1,799,197 | 51.55% | 47.00% | 109.67% |
| ADDISON SEWER | 18,000 | 9,525 | 52.92% | | |
| BACKFLOW PROGRAM | 25,000 | 15,620 | 62.48% | | |
| TAPPING FEES | 2,000 | 3,175 | 158.75% | | |
| SUB-TOTAL | \$12,996,600 | \$6,073,121 | 46.73% | 44.00% | 106.20% |
| GRAND TOTAL | \$13,183,400 | \$6,227,081 | 47.23% | 44.00% | 107.35% |

HOTEL/MOTEL FUND STATEMENT OF REVENUE March 2007 (UNAUDITED)

| | ADOPTED BUDGET 2006-07 | ACTUAL REVENUES Y-T-D 03/31/07 | ACTUAL AS % OF BUDGET (Y-T-D) | EXPECTED AS % OF BUDGET (Y-T-D) | ACTUAL AS % OF EXPECTED (Y-T-D) |
|------------------------------|------------------------------|---|--|---------------------------------|--|
| OTHER TAXES | | | | | |
| HOTEL/MOTEL TAX SUB-TOTAL | \$2,300,000 \$2,300,000 | \$1,160,000 \$1,160,000 | 50.43% 50.43% | 49.00% 49.00% | 102.93% 102.93% |
| INTEREST/RENTS/CONTRIBUTIONS | | | | | |
| INTEREST SUB-TOTAL | \$37,500 \$37,500 | \$71,930 \$71,930 | 191.81% 191.81% | 50.00% | 383.63% |
| SPECIAL REVENUES | | | | | |
| MISCELLANEOUS SUB-TOTAL | \$24,300 \$24,300 | \$8,463 \$8,463 | 34.83% 34.83% | 50.00% | 69.65% |
| GRAND TOTAL | \$2,361,800 | \$1,240,393 | 52.52% | 49.00% | 107.18% |

GENERAL FUND STATEMENT OF EXPENDITURES March 2007 (UNAUDITED)

| | ACTUAL | | | | |
|-----------------------------|--------------|--------------|---------|--|--|
| | | EXPENDITURES | ACTUAL | | |
| | ADOPTED | AND | AS % OF | | |
| | BUDGET | ENCUMBRANCES | BUDGET | | |
| DIVISION | 2006-07 | 03/31/07 | (Y-T-D) | | |
| GENERAL GOVERNMENT | \$120,200 | \$54,293 | 45.17% | | |
| GENERAL CONTRACTS | 191,000 | 186,000 | 97.38% | | |
| ADMINISTRATION | 959,400 | 564,739 | 58.86% | | |
| LEGAL | 326,400 | 285,958 | 87.61% | | |
| NON-DEPARTMENTAL | (428,500) | (935,733) | 218.37% | | |
| COMMUNICATIONS | 450,900 | 233,914 | 51.88% | | |
| ECONOMIC DEVELOPMENT | 336,600 | 147,487 | 43.82% | | |
| HUMAN RESOURCES | 759,700 | 368,553 | 48.51% | | |
| FINANCE ADMINISTRATION | 601,200 | 343,720 | 57.17% | | |
| ACCOUNTING | 469,700 | 234,819 | 49.99% | | |
| INFORMATION SERVICES | 1,246,200 | 739,874 | 59.37% | | |
| PURCHASING | 143,000 | 69,907 | 48.89% | | |
| COMMUNITY SERVICES ADMIN. | 776,400 | 334,791 | 43.12% | | |
| BUILDING INSPECTION | 954,600 | 457,074 | 47.88% | | |
| ENVIRONMENTAL HEALTH | 769,800 | 370,159 | 48.09% | | |
| ENGINEERING | 1,283,900 | 662,476 | 51.60% | | |
| TRAFFIC | 953,900 | 410,973 | 43.08% | | |
| PUBLIC WORKS ADMINISTRATION | 395,200 | 195,616 | 49.50% | | |
| SOLID WASTE COLLECTION | 2,015,500 | 1,064,142 | 52.80% | | |
| STREET MAINTENANCE | 2,832,000 | 1,515,902 | 53.53% | | |
| POLICE ADMINISTRATION | 463,000 | 194,375 | 41.98% | | |
| POLICE INVESTIGATIONS | 1,339,600 | 650,233 | 48.54% | | |
| POLICE PATROL | 6,170,000 | 2,976,563 | 48.24% | | |
| POLICE COMMUNICATIONS | 1,869,900 | 1,013,971 | 54.23% | | |
| MUNICIPAL COURT | 558,200 | 243,376 | 43.60% | | |
| FIRE ADMINISTRATION | 685,800 | 350,126 | 51.05% | | |
| FIRE PREVENTION | 455,400 | 228,056 | 50.08% | | |
| FIRE OPERATIONS | 5,882,000 | 2,983,226 | 50.72% | | |
| BUILDING MAINTENANCE | 1,043,300 | 641,419 | 61.48% | | |
| PARKS & RECREATION ADMIN. | 528,100 | 253,339 | 47.97% | | |
| PARK MAINTENANCE | 3,937,000 | 1,831,178 | 46.51% | | |
| RECREATION | 1,698,900 | 746,225 | 43.92% | | |
| SWIMMING POOL | 195,500 | 51,642 | 26.42% | | |
| SENIOR CENTER | 578,100 | 284,267 | 49.17% | | |
| PARK BOARD | 10,600 | 4,145 | 39.10% | | |
| SENIOR ADVISORY BOARD | 9,400 | 2,972 | 31.62% | | |
| CHRISTMAS | 150,900 | 44,221 | 29.30% | | |
| LIBRARY | 1,788,300 | 861,487 | 48.17% | | |
| GRAND TOTAL | \$42,521,100 | \$20,665,485 | 48.60% | | |

PUBLIC UTILITY FUND STATEMENT OF EXPENDITURES March 2007 (UNAUDITED)

| DIVICION | ADOPTED BUDGET | ACTUAL EXPENDITURES AND ENCUMBRANCES | ACTUAL AS % OF BUDGET |
|----------------|-------------------|--------------------------------------|-----------------------------|
| DIVISION | 2006-07 | 03/31/07 | (Y-T-D) |
| ADMINISTRATION | \$2,566,100 | \$1,184,733 | 46.17% |
| OPERATIONS | 11,210,700 | 5,034,417 | 44.91% |
| GRAND TOTAL | \$13,776,800 | \$6,219,150 | 45.14% |

HOTEL/MOTEL FUND STATEMENT OF EXPENDITURES March 2007 (UNAUDITED)

| DIVISION | ADOPTED BUDGET 2006-07 | ACTUAL EXPENDITURES AND ENCUMBRANCES 03/31/07 | ACTUAL AS % OF BUDGET (Y-T-D) |
|-------------------------|------------------------------|---|--|
| DIVIDION | 2000 01 | 00/01/01 | (1.1.5) |
| HISTORICAL PRESERVATION | \$697,200 | \$313,415 | 44.95% |
| PROMOTION OF TOURISM | 1,053,500 | 618,553 | 58.71% |
| CONVENTION CENTER | 572,600 | 254,866 | 44.51% |
| GRAND TOTAL | \$2,323,300 | \$1,186,834 | 51.08% |